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## GRAND TRAVEL AGENCY PRESENTATION

Grand Travel was founded in 2001 and having achieved high standards of development in the tourism industry, can truly be described as one of the leading travel agencies in Montenegro. Our mission is maintaining the excellent level of the company's human capital by investing in new products and services. We aim towards the maximum level of satisfaction of our corporate clients and of our staff. More than a decade worth of experience has made us reliable partner for every aspect of business and leisure services.

### 2004

Founding of Grand Travel in Podgorica

### 2008

Grand Travel receives the IATA accreditation

### 2009

Exclusive partnerships with large commercial partners

### 2010

Establishing a subsidiary in Tivat

### 2013

Creation of B2B online reservation platform, which provides access to 415.000 hotels worldwide, as well as transfer services , rental cars and worldwide airline tickets.

### 2015

Grand Travel receives an award for the best agency in Montenegro granted by National Tourism Organization of Montenegro.

### 2016

Grand Travel receives an award for the best agency in Montenegro granted by National Tourism Organization of Montenegro.

### 2016

Grand Travel was official agency for the Montenegrin Olympic Committee team at the Olympic Games in Rio de Janeiro 2016

### 2018

Establishing a subsidiary in Budva

The primary objective of our agency is the rendering of high quality services. For this reason, Grand Travel, employs a staff of 25 people, all specialized in travel and tourism. Moreover, it has developed strong relationships and excellent partnerships with airlines and tourism companies, worldwide.

Our company has an extensive experience in managing local and international clients and corporate accounts. Our executives, with their experience and expertise, provide integrated services, competitive solutions and prompt operation in order to achieve the best possible budget.

Our company offers services availability on a 24-hour basis. Our partners are selected on strict criteria, while our employees are selected on the basis of knowledge, work experience and personality.

The company has been awarded several distinctions, for its high quality services and sales, by various Airlines and Organizations.

Grand Travel is looking forward to continue on its successful course as it moves dynamically into the future, setting as its goal the development of its network and the expansion of activities.

## **Corporate**

1. Congresses & Conventions
2. Destination management
3. Event Management
4. Business meetings
5. Incentive trips
6. VIP service department
7. Marine department

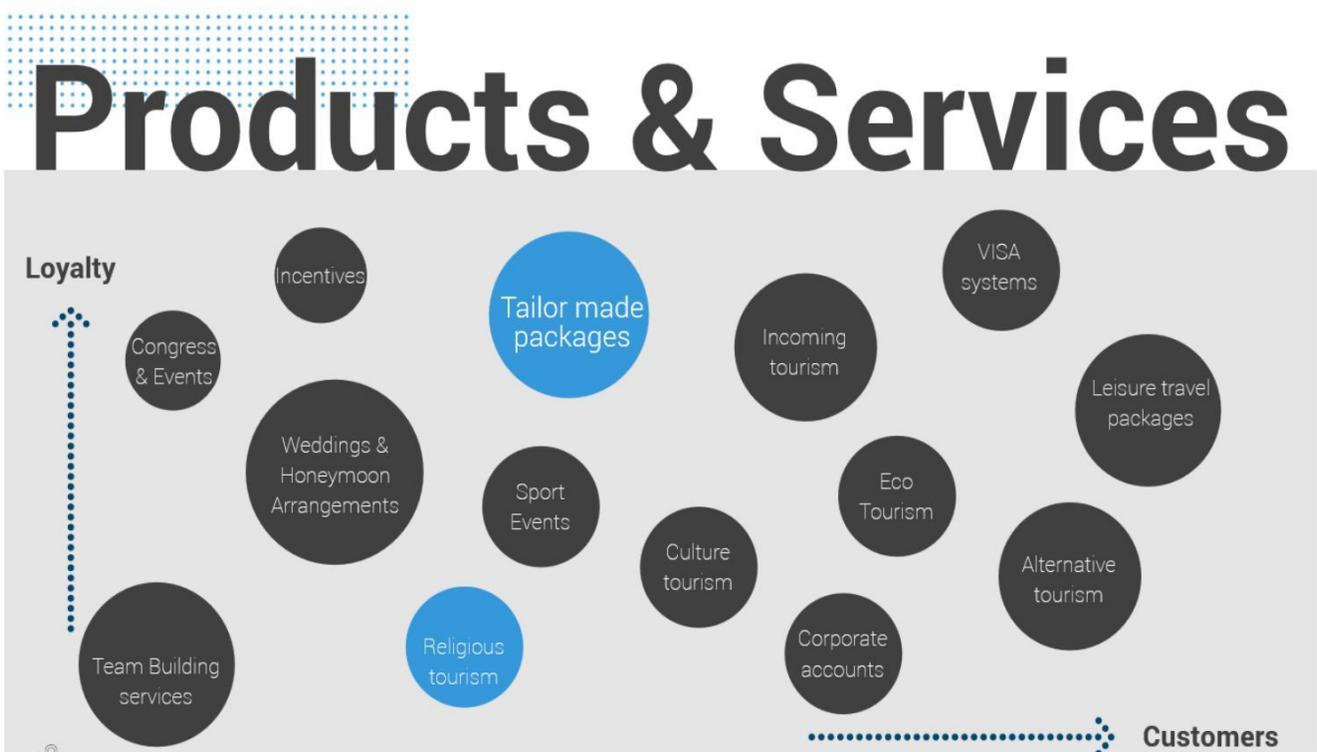
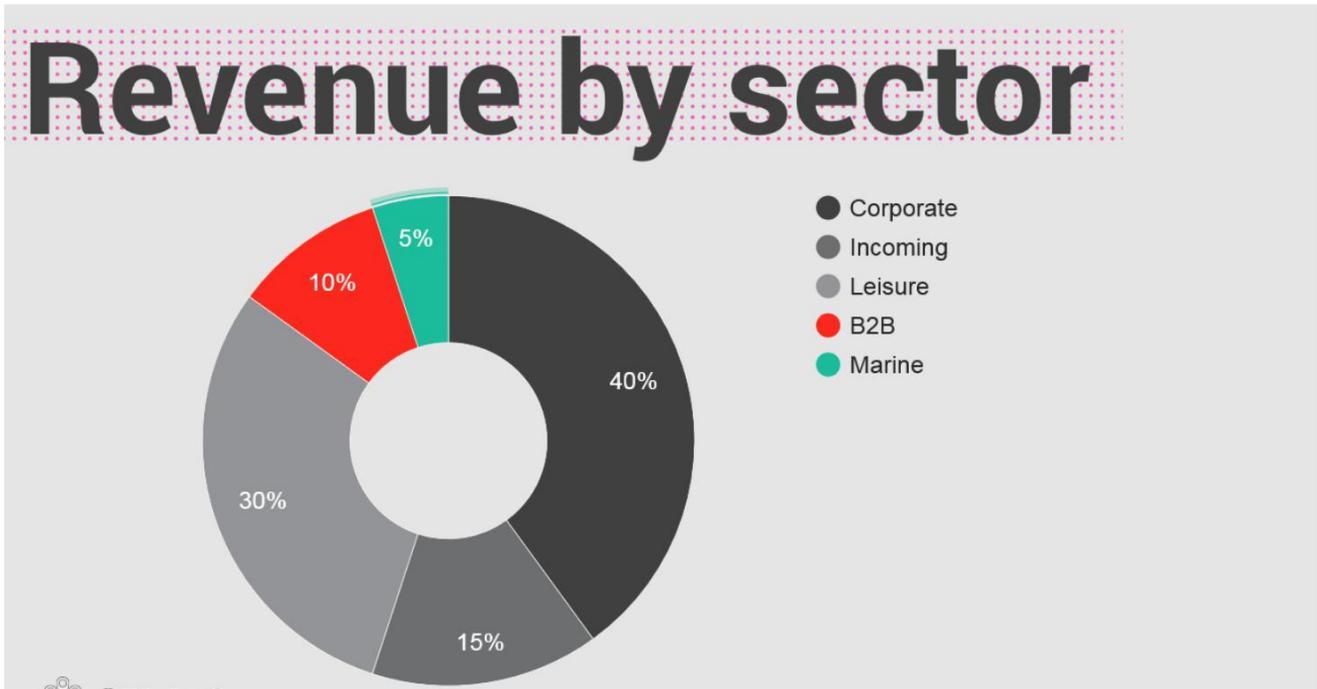
## **Incoming**

1. Ticketing
2. Hotel bookings
3. Excursions
4. Guided tours
5. Yachting
6. Sailing
7. Organized Tours
8. Cruises
9. Transfers

## **Leisure**

1. Airline & Ship tickets
2. Hotel bookings
3. Rent a car
4. Coach service
5. Tailor-made packages
6. Cruises

- 7. Yacht chartering
- 8. Private Jet and helicopter hiring



- Vast variety of more than 450,000 unique hotels worldwide with special negotiated prices.
- Possibility to create Dynamic Packages (Hotel & Transfer) at a single price for both services.
- 4,000 Transfer services in 40 countries – 350 major cities
- Direct cooperation with local DMCs offering transfers, excursions and packages
- Rental cars from major worldwide wholesalers in 60 countries and 500 locations.

## **Incoming**

We provide top services from international and domestic travel arrangements, accommodation bookings, tours and excursions, airline tickets, transfers, VIP services, cruises, car rentals etc with attention to detail, covering leisure trips, tours of special interest, religious and cultural trips, honeymoon arrangements at competitive prices

## **Corporate**

We offer a complete range of corporate and business travel services tailor made for all your corporate travel needs. Our main objective is taking care of your business travel management by providing first class travel services, in the most cost effective manner.

## **M.I.C.E.**

We listen to your needs, Provide dedicated staff, Offer expertise (local), Venue inspection, Private access, Suppliers negotiation, Competitive pricing, Alternatives, Full Audiovisual support, Promo Material, Transportation services, Looking at every detail for you.

## **Our advantages**

1. Best value products and variety from the most affordable to luxury
2. Customer support 24/07 before and after sales
3. Detailed Descriptions, Images and Maps
4. Possibility to make option
5. Bookings for Hotels
6. Luxury transfers
7. Create online customer quotations & trips including all above products and services with a simple click Get automatically hotel vouchers

## **Some of our references are :**

- Portonovi Resort Management Company
- Azmont Investments
- Hotel Regent , Porto Montenegro
- Lustica bay
- Hotel The Chedi
- Orascom Development Co.
- U.S Embassy in Montenegro

